U.S. Department of Justice

Washington, DC 20530

Exhibit A
To Registration Statement

OMB NO. 1105-0003

Pursant to the Foreign Agents Registration Act of 1938, as amended

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

and for EACH additional foreign pro	incipal acquired subsequently.	
1. Name and address of registrant Sandler, Travis & Rosenberg, P.A. 1300 Pennsylvania Avenue, NW - Suite Washington, DC 20004	400	2. Registration No. 5303
3. Name of foreign principal Government of Sri Lanka	4 Principal address of foreign pri Embassy of Sri La 2148 Wyoming Ave Washington, DC	anka
5. Indicate whether your foreign principal is one of the following: Foreign government Foreign political party Foreign or domestic organization: If either, check one of the partnership Corporation Association	ne following: Committee Voluntary group Other (specify)	2003 FEB -7 PH 1: 49 CRM/ISS/REGISTRATION UNIT
 a) Branch or agency represented by the registrant. b) Name and title of official with whom registrant deals. 	Ambassador-Designate	
7. If the foreign principal is a foreign political party, state: N/A a) Principal address.		2013 AUG 2
b) Name and title of official with whom registrant deals.c) Principal aim		3 AUG 29 PM 12: 26 13s/registration um
Formerly OB	D-67	□ •

	•
a) State the nature of the business or activity of this foreign principal	
1 N. M. A. C. Constant and advantage	
b) Is this foreign principal	
Supervised by a foreign government, foreign political party, or other foreign principal	Yes □ No □
Owned by a foreign government, foreign political party, or other foreign principal	Yes □ No □
Directed by a foreign government, foreign political party, or other foreign principal	Yes □ No □
Controlled by a foreign government, foreign political party, or other foreign principal	Yes □ No □
Financed by a foreign government, foreign political party, or other foreign principal	Yes □ No □
Subsidized in part by a foreign government, foreign political party, or other foreign principal	Yes □ No □
Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page	
N/A	- 1
N/ A) 2
	\$. • ·
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Date of Exhibit A Name and Title Ronald W. Gerdes Partner	

U.S. Department of Justice Washington, DC 20530

Exhibit B
To Registration Statement

OMB No. 1105-0007

Pursuant to the Foreign Agents Registration Act of 1938, an amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registrant must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant	2. Registration No.
Sandler, Travis & Rosenberg, P.A.	5303
3. Name of Foreign Principal	CF 22
Government of Sri Lanka	opriate Boxes: foreign principal is a formal written contract.
Check Appr	opriate Boxes:
4. The agreement between the registrant and the above-named attach a copy of the contract to this exhibit.	z · · · · · · · · · · · · · · · · · · ·
5. Cl There is no formal written contract between the registrant ar foreign principal has resulted from an exchange of correspondence correspondence, including a copy of any initial proposal which has	. If this box is checked, attach a copy of all pertinent
6. □ The agreement or understanding between the registrant and nor an exchange of correspondence between the parties. If this box conditions of the oral agreement or understanding, its duration, the	
7. Describe fully the nature and method of performance of the abo	ve indicated agreement or understanding.
The registrant will assist in the deto the petition asking that GSP benealleged worker rights violations and a future trade agreement with Sri La	evelopment of a strategy to respond efits be withdrawn because of the state of the

8. Describe fully the activities the registrant engages in or proposes to engage in	n on behalf of the above foreign principal.
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Advise and counsel on responding to petition seeking GSP withdrawal and interface with U.S. agencies and Congress on free trade agreement with Sri Lanka.

9. Will the activities on behalf of he above foreign principal include political activities as defined in Section 1(0) of the Act and in the footnote below? Yes ₩ No □

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Meetings with members of Congress and government agencies to discuss GSP petition and trade agreement negotiations. Such activities may include personal meetings, drafting letters, telephone calls, or drafting working papers to facilitate agreement between the two parties.

Date of Exhibit B

08-05-03

Name and Title

Ronald W. Gerdes Partner Signature

Mu. L

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person sagging in believes will, or that the person intends to, in any way influence any agency or official of the Coverment of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political interests, policies, or relations of a coverment of a foreign country or a foreign political party.

ATTORNEYS AT LAW 1300 PENNSYLVANIA AVENUE, N.W. WASHINGTON, D.C. 20004-3002

(202) 216-9307 FAX (202) 842-2247

E-MAIL ADDRESS: info@strtrade.com WEBSITE: www.strtrade.com

January 24, 2003

NICOLE BIVENS COLLINSON SHANNON E FURA IO BRONSON HARRIS WILLIAM H. HOUSTON WI CHAD NESBIT LAUREN V. PEREZ MICHELLE SALEM RONALD J. SORINI DENNIS J. WAKEMAN ADRIAN A. WILLIAMS TRADE ADVISORS

JOHN M.DAILY* T. RANDOLPH FERGUSON^a PAUL G. GIGUERE LEON I. JACOBSON⁴ TODD G. KOCOUREK* NATHAN I. LEDER* CHRISTOPHER C. MCNATT, JR* LEE MERMELSTEIN ANDREW J. SAMET JANÁ SIGARS* MONTY J. TILLES ADONICA-JO R. WADA* OF COUNSEL

II RESPENIES ARGENTINA PRACTICE CMITED TO ARCENTINHEN MATTERS ONLY SANDLER & TRAVIS TRADIO DVISORY SERVICES DETROM PORTLAND - OTTAWA COMPLETING ERVICES

▼ BOARD CERTIFIED INTERNATIONAL LAW

DONNA L. BADE*

DAVID E. COHEN

JORGE ESPINOSA

PHILIP S. GALLAS

CARLOS HALASZ*

GERALD B. HORN

JOSHUA LEVY: MARK L. LUDWIKOWSKI GREGORY S. MENEGAZ

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KENNETH WOLF* NANCY J. WOLLIN*

NOT ADMITTED IN DC

LARRY T. ORDET*

CHANDRI NAVARRO-BOWMAN

LAWRENCE W HANSON*

PEGGY LOUIE CHAPLIN

The Honorable Devinda R. Subasinghe Ambassador-Designate Embassy of Sri Lanka 2148 Wyoming Avenue, N.W. Washington, D.C. 20008

Dear Ambassador Subasinghe:

It was a great honor and pleasure to meet with you recently to discuss how Sandler, Travis & Rosenberg, P.A. (ST&R) may further assist Sri Lanka with regard to the filing of a petition by the AFL-CIO asking that Sri Lanka's benefits under the Generalized System of Preferences (GSP) be revoked. Pursuant to those discussions, we are pleased to provide you with the following proposal. 2

ST&R probably is the largest law and consulting firm that is fully dedicated to assisting clients on all aspects of international trade relations. We provide a full range of services, including legal, consulting, lobbying, public affairs and strategic advice to U.S. and foreign corporations, trade associations, and foreign governments. We have been involved on behalf of various clients in virtually all significant U.S. trade negotiations and trade legislation of the last quarter-century.

ST&R has a global reputation for its expertise on matters relating to textile and apparel trade and U.S. Customs law, and that is why ST&R serves as the trade counsel to the American Apparel and Footwear Association and many of its member companies. At the same time, our reputation for quality services also is based upon the work that we do for a broad range of clients in other sectors, including automotive products, footwear, agriculture, retailing, electronics and information technology. Moreover, we have a dynamic and quickly growing reputation for our ability to provide high-level strategic consulting on trade negotiations and lobbying with the U.S.

AFFILIATED OFFICES

Ambassador Subasinghe Embassy of Sri Lanka January 24, 2003 Page 2

Government and the U.S. Congress, with a particular involvement on international labor and trade issues.

Please find below a more detailed explanation of the services that we propose to provide to assist Sri Lanka in responding to the petition asking that GSP benefits be withdrawn because PROPOSAL FOR SERVICES

GSP Worker Rights Petition

ST&R has the capacity to provide Sri Lanka a full range of services recessary to the petition of the petiti of alleged violations of worker rights in Sri Lanka.

effectively address the worker rights concerns contained in the GSP petition filed by the AFL-CIO with the Office of the U.S. Trade Representative in December. How the petition is handled also has an important relationship to the objective of securing strong bi-partisan support within the Congress for a proposed free trade agreement or enhanced preference program for Sri Lanka. These services to be provided include technical, strategic, political and public affairs advice, advocacy and lobbying assistance.

Indeed, we have unsurpassed experience in all aspects of labor issues as they relate to international trade. In this area, our firm has an advantage in that the political aspects of this issue must be combined with the technical aspects. The recent, but very narrow, victory in the House of Representatives for the Bush Administration in passing trade promotion authority, which contained the strongest language on labor ever included in a trade authority bill, reflects the need to fully understand the political significance of these issues. Our firm has worked with U.S. and foreign interests to address global compliance and corporate codes of conduct as well as handle leading edge negotiations on labor and trade issues. In addition, our experts include the former U.S. Deputy Under Secretary for Labor for International Affairs who led the U.S. negotiations on virtually every labor and trade issue since the NAFTA labor agreement was concluded in 1993.

Given the objective of Sri Lanka to see a major trade initiative launched with the United States within the next six months, this proposal covers an initial six month period of work that would be intended to be sufficient to devise and initiate the implementation of a strategy to provide the basis for a decision by the Bush Administration to terminate the GSP petition without further action and no negative consequences to Sri Lanka. Indeed, the result we would pursue should be actually able to improve the perception of Sri Lanka's commitment to the effective protection of worker rights and an enhanced commitment of U.S. and international resources to help Sri Lanka achieve that objective.

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Moreover, given the ever increasing role that labor standards compliance plays in global sourcing decisions, and the looming consolidation of the global textile and apparel industry after 2004, it is even more critical that Sri Lanka use this opportunity to establish itself has a "high compliance" and "low risk" environment for worker rights disputes.

Background and Recent Developments

Under the U.S. Generalized System of Preferences Program (GSP), which provides duty-free entry for products from developing countries, recipients of the benefits must meet certain criteria established in the U.S. law. Among these criteria are taking steps to provide for internationally recognized worker rights. The law also provides that interested parties, such as U.S. trade unions and human rights NGOs, have the standing to file a "petition" or complaint with the Office of the U.S. Trade Representative, stating that a country is not protecting worker rights, and should therefore be found ineligible for GSP benefits under the law. The petition cycle is normally handled on an annual basis.

On December 2, 2002, the American Federation of Labor and Congress of Industrial Organizations (AFL-CIO), filed a petition with the U.S. Trade Representative asking that GSP benefits for Sri Lanka be revoked. On this date, the AFL-CIO also filed petitions against Bangladesh, Swaziland, El Salvador, Guatemala and Costa Rica. The last time such a petition was filed against Sri Lanka was in 1991. That petition was eventually withdrawn on the basis of Sri Lanka's commitment to protect freedom of association in the foreign trade zones.

Among the issues raised in the current petition are Sri Lanka's alleged failure to carry out this 1991 commitment to provide for freedom of association in the FTZs, and the practice of the Board of Investment providing for Worker Councils in the Zones.

The petition also alleges that workers from the Free Trade Zone Workers Union (FTZWU), which has been registered with the Ministry of Labor, have been beaten, arrested or otherwise interfered with in carrying out their trade union activities. The petition states that 11 branch unions of the FTZWU have been formed, but in only one case has the employer recognized the union, and four have been disbanded due to employer pressure. The petition also raises concerns about two instances in which the Industrial Transport and General Workers Union (ITGWU) has not been recognized by enterprises.

Strategic Analysis

Labor and worker rights issues are clearly related to the objective of launching a new trade initiative with the United States, and protecting Sri Lanka's position as a supplying country of textiles and apparel to the U.S. market after 2004. Indeed, under the new U.S. Trade Act of 2002, labor considerations are now a key statutory criteria for any U.S. trade negotiations.

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In that regard, we need to use the opportunity of the GSP petition filed by the AFL-CIO to "rebrand" Sri Lanka as a "high compliance" and 'low risk" labor rights and labor standards country. This is also very important in terms of the post-2004 sourcing decisions being made by major U.S. importers who see labor compliance and ethical sourcing issues as a key concern to protect their own brand names and retailing reputations.—

We can achieve this objective by a combination of the following elements.

First, develop a clear analysis of the legal and political causes of the current disputes over labor rights in the FTZs, and how they are being perceived by U.S. and other international trade unions.

Second, determine whether it is possible to resolve a number of the outstanding factory disputes cited in the petition on their own merits as quickly as possible.

Third, review the BOI labor procedures and develop a strategy that can be broadly accepted and that can shift the focus away from a failure to provide for freedom of association in the FTZs towards a focus on the effective implementation of a new strategy to secure labor standards in the FTZs.

Fourth, use the opportunity of the GSP petition to seek U.S. Government support for significantly increased financial and technical resources, bilaterally and through other institutions such as the ILO and ADB, to assist Sri Lanka in improving its labor law administration and capacity across a broad range of labor issues.

Fifth, effectively engage the AFL-CIO and other international trade union interests in working on positive solutions that can be broadly supported in Sri Lanka, rather than leaving them focused on only raising criticisms.

Sixth, once a strategy is developed and broadly supported, it will be important to get media and public attention on the effort. This will help ease the way to launch a U.S. trade initiative, and it will help Sri Lanka's global reputation.

Moreover, we also have the opportunity to again put all of our efforts with regard to the labor considerations in the context of the need to support Sri Lanka in the effort to secure internal peace, and the importance of building a stronger economy to do so.

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Advisory Services, Advocacy and Strategic Consulting

We believe that ST&R can provide the necessary support to turn the filing of the GSP petition from a potential negative to a large positive for Sri Lanka. Andrew Samet has a unique set of experiences in dealing with international labor standards issues. Mr. Samet was the senior international labor official in the Clinton Administration, and the U.S. representative to the International Labor Organization. He also oversaw the U.S. technical assistance budget for labor issues, and was called upon to devise innovative and practical strategies to address international labor standards problems that were of concern to the foreign and trade policies of the Clinton Administration. Mr. Samet also maintains close relationships with officials of the AFL-CIO and has the ability to maintain an open and constructive dialogue with them.

Ambassador Ron Sorini, meanwhile, having served as a senior trade official in the first Bush administration, maintains very strong relationships with senior officials and White House staff in the current Bush Administration. This will be invaluable in assuring strong Administration support for the proposed strategies that Mr. Samet will help develop.

ST&R proposes to assist in the development and implementation of the negotiating and political strategies necessary for success, drawing upon our unique qualifications and experiences. Our professionals have a keen understanding of the views of the U.S. officials, trade unions, business interests and Members of Congress and the politics, policy, public relations, technical and legal issues relating to U.S. international labor standards and negotiations. We have strong relationships with key officials in the Bush Administration and the U.S. Congress, as well as the technical expertise and creativity that will be needed to frame the issues to support the effective resolution of the GSP worker rights issue.

Please find below a summary of the advisory services ST&R would provide.

1. Strategic Analysis and Plan of Action:

ST&R will complete an analysis of the issues raised by the GSP petition and identify appropriate response options, based on the objective of having the petition withdrawn or dismissed. Using our expertise on the primary concerns and interests of the AFL-CIO in filing such petitions, we will identify the key issues that require further work and a strategic response. Based upon our experience in resolving similar situations we will identify the options for next steps, based upon whether issues can be addressed on short, medium or long-term timetables.

2. Seeking Support from Administration for the Strategy:

As the strategy is developed, it will be important to maintain ongoing communications and contacts with various U.S. Government officials to seek their support for the strategy agreed upon. With regard to the Bush Administration, we will use our existing professional

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relationships to ensure that all appropriate personnel within the White House, the Department of State, the Office of the United States Trade Representative, the Department of Labor, the Department of Commerce, the Department of Treasury, and other relevant departments and agencies are involved in this effort. Ron Sorini has many former colleagues from the previous Bush Administration who are now serving in key, high-level positions in the current Administration. Andrew Samet knows many important career officials in these agencies from his service in the Clinton Administration. These kinds of relationships will be extremely useful as we seek Administration support in implementing our strategy.

ST&R will also provide ongoing assistance in developing support for the strategy in the Congress during each step of the process. Since under the new TPA legislation, there must be careful consultations with the Congress on all FTA negotiations, it is important that we maximize the support in Congress for moving forward on an FTA with Sri Lanka. And since labor standards issues are now an important element of all U.S. trade negotiations, explaining our objectives and strategy, and seeking support from key Congressional offices will be useful and necessary. It also is important to identify which Members of Congress have the greatest influence with the Bush Administration and also with the AFL-CIO, and to work closely with these Members. In addition, ST&R will provide strategic advice on the pressures and priorities faced by the Bush Administration, and how they impact the Administration's response to handling the GSP petition and our response to it.

At the legislative level, we anticipate educational lobbying efforts, particularly targeted at influential members of Congress and their staff who are traditional supporters of strengthening the U.S. relationship with Sri Lanka, have an interest in the region in general, and are key players on the global labor standards and trade agenda. Based on our regular interaction with the key Congressional committees on international trade and other issues, our firm is extremely well positioned to provide significant input and assistance to these lawmakers and senior staff members. Andrew Samet previously served as the international trade advisor to a former Chairman of the U.S. Senate Finance Committee. Jennifer Mulveny, meanwhile, worked on the trade staff of the House Ways and Means Committee

3. Development of Coalition to Support the Effort:

ST&R will provide advice on the development of a coalition (or coalitions) of interests that will provide critical support for supporting a favorable outcome on the GSP petition. The ST&R team has developed the personal relationships and the procedural know-how for building coalitions of critical business groups and premier U.S. companies which are influential in the political process, as well as working with human rights and other NGOs.

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4. Public Affairs Support:

ST&R will assist in developing a U.S. public affairs strategy that would emphasize the positive initiatives that Sri Lanka has taken to assure that it is complying with international labor standards, and that the concerns expressed in the GSP petition are not well founded.

5. Representation Before U.S. Agencies:

As part of the representation, ST&R will represent Sri Lanka's interest with regard to the GSP petition before all U.S. agency proceedings or hearings that might be held during the time of representation. Normally such petitions result in a public review and hearing process. It would be our objective to cause the petition to be withdrawn or terminated as soon as possible during the review process. We would conduct all necessary assistance in the research and analysis and prepare written testimony and submissions including the preparation of written statement and rebuttal for the USTR process and other written documentation to be used on behalf of Sri Lanka in the review and hearing process. We would also work with Sri Lanka in presenting its case both formally and informally to officials of the U.S. agencies involved in the review process, as well as influential staff and members of Congress and hold consultations with key members of the GSP Sub-Committee to assess the case.

The normal schedule for GSP reviews is not being followed due to the prior lapse of the GSP statutes, and a decision upon its renewal in 2002 to allow petitions "off cycle." However, the applicable regulations 15 CFR Sec. 2007 can provide some guidance on possible timelines. The regulations provided the following:

- (1) June 1, deadline for acceptance of petitions for review;
- (2) July 15, Federal Register announcement of petitions accepted for review;
- (3) September/October—public hearings and submission of written briefs and rebuttal materials;
- (4) Results announced on April 1 will be implemented on July 1.

Using the dates as a general reference, and the fact that the petitions were filed the first week in December, it would appear that the timelines would include an acceptance decision perhaps in February, public hearings and written submission in March/April; and announcements of results around September. But keep in mind the USTR can alter the applicable dates with near total discretion.

Timeline

Our objective will be to assure that by the time of the next meeting of the Trade and Investment Framework Agreement Council, we have an effective strategy and plan of action that has been

Ambassador Subasinghe Embassy of Sri Lanka January 24, 2003 Page 8

broadly supported, and for which initial implementation steps have been taken. Clearly however, it will take additional time for the plan to be formally launched and implemented.

Below is the timeline for action.

January/February:

- Consult with key officials in the Bush Administration and in the Congress on how the Administration is intending to proceed with the GSP petitions
- Meet with AFL-CIO to better identify key concerns
- Compile all background issues and materials with regard to labor standards in Sri Lanka, including NGO reports, ILO findings, press reports
- Complete an initial framework for a strategy to get the petition withdrawn
- Travel to Sri Lanka to develop further background on issues, meet with all interested parties
- Draft initial report on issues with preliminary recommendations and strategy options
- Confer with Administration officials and Congressional offices on preliminary review of issues

March:

- Decide on final strategy with Sri Lanka
- Seek support from AFL-CIO for strategy
- Identify outside financial resources necessary to implement strategy
- Obtain Congressional statements of support for strategy and financing from the Administration
- Identify other partners, including international organizations and business coalition, necessary to implement strategy
- Seek endorsement of strategy in parallel with TIFA meeting scheduled for week of March 24.

April/May:

- Lock in further commitments of support and resources to move forward on strategy
- Travel to Sri Lanka to resolve any remaining details of concern
- Obtain further demonstrations of Congressional support
- Seek acceptance and support from unions and NGOs
- Public and media rollout of final strategy and plan of action with participation and support of key stakeholders, including Sri Lanka Government, business community, labor/human rights community, international organizations, U.S. Congress, etc.

Ambassador Subasinghe Embassy of Sri Lanka January 24, 2003 Page 9

Consulting and Legal Professionals

ST&R is recognized as one of the nation's preeminent international trade service providers. For a quarter-century, our firm has provided a wide array of services to companies, trade associations and governments on matters relating to international commerce. Because of the stature of its principals, ST&R frequently provides clients with representation on international trade matters before the U.S. Congress, federal agencies, and international organizations, and assists clients in the development of public affairs strategies. Our firm also has a large and diversified seminar and training program.

ST&R principals have a history of high-profile participation in the nation's leading international trade committees, organizations and associations, where they gain broad exposure to foreign officials and practices. Our principals have been recognized by Presidents and cabinet-level officials through appointments to Customs and trade positions and the receipt of prestigious awards, and they have been selected repeatedly by their peers in the trade community to provide leadership, advice and counsel. Firm professionals, collectively, have more than 250 years of high-level government experience in USTR, Labor, Commerce, Customs and Congressional positions.

Among the senior ST&R professionals that will work on this project are:

Andrew Samet works in the firm's trade and legislative practice, with a specialized expertise on global labor and trade issues. Mr. Samet brings two decades of experience in law practice, government policy development, international negotiations and program implementation related to international trade. Mr. Samet most recently served as Deputy Under Secretary of Labor where he was responsible for all international activities of the U.S. Department of Labor. His responsibilities included representing the Department of Labor on the deputies committee of the National Economic Council that coordinated U.S. trade policy, and he was involved in the Jordan and Singapore FTA negotiations. In addition, Mr. Samet represented the U.S. Government on the Governing Body of the International Labor Organization (ILO), and represented the Department of Labor at meetings of the WTO, including the Singapore and Seattle Ministerials. He also coordinated U.S. policy with regard to labor and human resource issues for the Free Trade Area of the Americas (FTAA) process. Mr. Samet helped to design and implement labor standards programs in various industrial sectors in Bangladesh, India, Pakistan, Cambodia, Central America and Haiti. From 1987-1993, Mr. Samet served as international trade counsel and legislative director to Senator Daniel P. Moynihan of New York.

Ambassador Ronald J. Sorini serves as President of Trade Negotiations and Legislative Affairs. He provides a wide-range of consulting and lobbying services to ST&R's clients. Ambassador Sorini has been active in international trade for almost 20 years. In 1989, he was appointed by President Bush and confirmed by the U.S. Senate as Ambassador and Chief Textile

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Negotiator. Serving in this capacity until 1993, he was the principal negotiator on textile and apparel matters for NAFTA, the GATT/WTO agreement and bilateral agreements with over forty nations, and assisted in obtaining Congressional approval of "fast track" negotiating authority (now referred to as trade promotion authority). In previous U.S. government positions at the U.S. Department of Commerce and the Office of the U.S. Trade Representative, Mr. Sorini was involved in the creation of the Caribbean Basin Initiative (CBI) among other trade programs and negotiations. - Prior to joining ST&R he served as Senior Vice President for International Development & Government Relations at Fruit of the Loom, Inc. He received his Bachelor of Arts degree at the University of Illinois in Champaign-Urbana, and his Masters of Art in International Affairs from Georgetown University.

Jennifer Mulveny serves as Senior International Trade Analyst in the Washington D.C. office. Before she joined the firm in October 2000, she handled international trade and government relations for Warnaco Inc. in Washington. At Warnaco, Ms. Mulveny monitored textile and apparel issues relating to China, the Caribbean Basin, the Free Trade Area of the Americas and the World Trade Organization. Jennifer also worked for the Committee on Ways and Means Subcommittee on Trade in the U.S. House of Representatives where she monitored international trade policy legislation regarding fast track negotiating authority, NAFTA, China Normal Trade Relations, the Caribbean Basin Initiative, and the World Trade Organization. Currently, Ms. Mulveny assists in the firm's lobbying activities in Washington D.C. as well as international trade related issues.

Tom Travis is managing director of ST&R. Mr. Travis has been widely recognized for his international trade expertise and is sought after for his presentations on international trade that he has given before various trade associations, the National Customs Brokers and Freight Forwarders Association of America, foreign governments and associations and before industry specific groups. In addition, he has extensive experience in a wide variety of international trade and Customs matters, including the WTO, customs classification and valuation of imported merchandise, bilateral quota agreements, the structuring of Far East import transactions, the Generalized System of Preferences, the Caribbean Basin Initiative and assembly operations in Mexico and Latin America. Mr. Travis is also a global authority on the operation of the qualified industrial zone programs that have been applied to Jordan and the Palestinian Authority under the FTA with Israel, and which are in the process of being expanded to Turkey.

Schedule of Fees and Costs

The client agrees to pay a minimum monthly retainer of US\$10,000 payable on the 1st of each month beginning February 1, 2003 and for the six-month period ending on July 1, 2003. Expenses, including travel at business class rates, will be billed separately. ST&R will invoice the client monthly for the retainer amount and expenses. Either party may terminate this contract with written notice thirty (30) days prior to the next payment due date (the first of the month).

Ambassador Subasinghe Embassy of Sri Lanka January 24, 2003 Page 11

This contract can be extended after the six-month period on terms as agreed to by the parties. Such an extension would be anticipated if the GSP review process has not been completed or petition withdrawn by July 1.

ST&R agrees to use its best efforts in representing the client in the matters subject of this services agreement; however, the client acknowledges that ST&R has given no assurances regarding the outcome of these matters. If you agree with the terms outlined above, please sign and date this agreement and return it with your check or by wire account reference below in the amount of US \$10,000 for the first monthly payment.

First Union National Bank, Miami, Florida ABA Routing Number: 063000021 Attn: Shirley Sapp (305) 789-4786 For credit to the account of Sandler, Travis &Rosenberg P.A. Account number 2000011112503

Sincerely yours.

SANDLER, TRAVIS & ROSENBERG, P.A.

<u>کــ</u> By:____

Andrew Samet

Ronald Sorini

AGREED TO AND ACCEPTED:

BY: ANBASSADOR DEVINDA SUBASINGHE

Dated: January 28, 2003